



2016 Transactional Summary

\$22.1MM Volume

2016 was a very strong year for us at KW Commercial, The Daniel Perich Group. We went from \$13.1 million in business in 2015 to over \$22.1 million this past year. Income producing properties were the market leader showing the strongest sales with continued interest as we move into 2017. Although leasing was down a bit we are noticing much larger space needs from tenants in the market, which is a very good sign.

As we look ahead to 2017 I expect cash flow properties to once again dominate the market as money pours into this sector from all angles. Leasing should continue to improve as well. I also see owner/user properties and businesses being strong performers as buyers look to expand their money making efforts into new ventures.

Daniel M. Perich, CCIM
Managing Director



Kings Village Shopping Center - Minersville, PA



Retail Strip Center - Dickson City, PA



Sunoco Gas Station



STNL Dollar General



Medical Condominiums



Storage Facility



Acorns to Oaks Preschool



Former Lumberyard



Downtown Investment



Repair Garage



Mixed-Use Investment



Duplex



Duplex



8 Unit Multi-Family



Mixed-Use Investment



R Liquor License



Gas Station



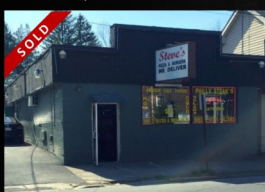
Main Street Deli



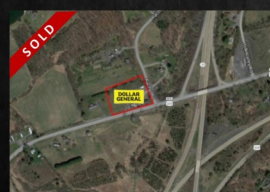
Development Site



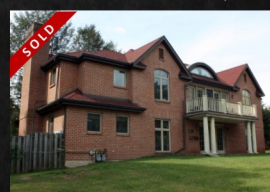
Main Street Pizzeria



Steve's Pizza & Burgers



Approved Dollar General Site



Office Building



Religious Retreat



Industrial Building



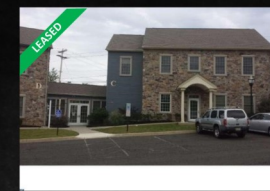
Pocono Inn at Water Gap



Free Standing Retail Building



Office Space - Stroudsburg, PA



Office Space - North Wales, PA



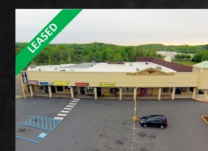
DLP North - East Stroudsburg, PA



DLP Professional, East Stroudsburg



Belmont Plaza



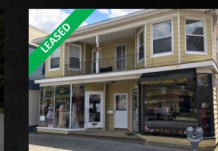
Eagle Valley Mall



Mixed-Use Lease/Purchase



Warehouse



Retail Storefront



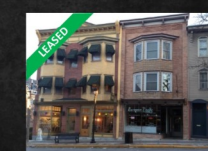
Retail Strip Center



Newberry Building



Strawberry Fields



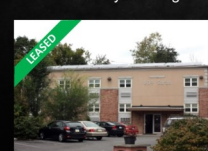
Main Street Retail



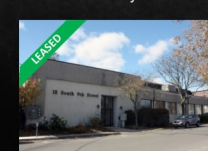
Repair Garage



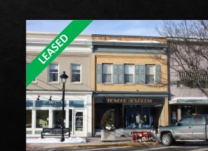
Single Offices



Downtown Office



Individual Office Suite



Private Office



Individual Office Suites

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